

Renal Advantage**Controls Inventory and Growth with Dynamics SL****Solution Brief****Customer Profile**

Renal Advantage is the fourth largest supplier of dialysis services in the nation and operates over 135 centers.

Business Situation

Renal Advantage needed a solution to centralize the management of their supply chain and inventory for their growing number of dialysis centers.

Solution

- > Microsoft Dynamics SL with Supply Chain Management
- > ePartners Customization Services

Business Benefits

- > Trimmed numerous hours of manual accounting
- > Better ability to report and negotiate with vendors
- > Standardized products used in dialysis centers

Business Type

Healthcare, 130 Bed Community Hospital



Imagine counting and ordering medical supplies for 73 dialysis centers across the country. What could be a daunting task for Renal Advantage is not a problem, says Angela Newman, VP of Supply Chain at Renal Advantage.

Renal Advantage Inc. (RAI) is a Brentwood, Tennessee based provider of outpatient dialysis services. Founded by veteran health care executives, they currently operate more than 135 freestanding renal dialysis centers and are the fourth largest provider in the U.S.

When a plan comes together:

Renal Advantage chose Dynamics SL in the fall of 2005 and began implementation of core financials (general ledger, accounts payables, etc). It was about a year later that the company was ready to begin implementing an inventory management solution.

Renal Advantage and its centers had various ordering systems in place, including online ordering with a few vendors, while orders with other vendors were issued using a PO template. All centers were permitted to order based on their current product categories and approved formularies.

